

Why People Work

barter

verb

Why People Work

cost-benefit

adjective

Why People Work

budget

noun

Why People Work

free enterprise

noun

Why People Work

business

noun

Why People Work

goods

noun

Why People Work

consumer

noun

Why People Work

income

noun

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COST-BENEFIT: A description of a process to determine the pros and cons of a decision or plan change.

*Now you can do a **cost-benefit** analysis. (p. 7)*

BARTER: To trade.

*You might **barter**, or exchange without using money, to get what you need. (p. 16)*

FREE ENTERPRISE: System where businesses can choose what they want to sell.

*Each owner was free to start and run his or her business. That's called **free enterprise**. (p. 5)*

BUDGET: A plan that shows how much money you have and how much money you can spend.

*Now you can make a **budget**. (p. 6)*

GOODS: Things that can be bought and sold.

*A consumer is a person who buys **goods** or services. (p. 3)*

BUSINESS: The making or selling of goods or services.

*All these questions — and their answers — can help you think about how a **business** works. (p. 2)*

INCOME: Money people earn.

*Consumers use their **income**, the money they earn by working, to buy goods and services. (p. 5)*

CONSUMER: A person who buys and uses goods and services.

*When you buy your lunch, you're a **consumer**. (p. 3)*

Why People Work

interdependence

noun

Why People Work

raw material

noun

Why People Work

manufacture

verb

Why People Work

scarce

adjective

Why People Work

occupation

noun

Why People Work

services

noun

Why People Work

producer

noun

Why People Work

want

noun

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RAW MATERIAL: Resources in their natural or original form.

*When any goods are manufactured, the first step is to get the **raw materials**. (p. 12)*

INTERDEPENDENCE: Connection through shared needs.

***Interdependence** means everybody works together in an economy. (p. 15)*

SCARCE: Hard to find or get.

*Strawberries become **scarce**, or hard to find, because there aren't many. (p. 9)*

MANUFACTURE: To make goods, usually in large amounts.

*The family farm also sells its strawberries to a business that **manufactures**, or uses machines to make, jam. (p. 9)*

SERVICES: Work done for others.

*Some businesses provide goods. Some provide **services**. (p. 4)*

OCCUPATION: A job.

*That's why a restaurant has workers with different **occupations**, or jobs. (p. 4)*

WANT: Something that people would like to have but do not need.

*Some **wants** are things you need that keep you safe and comfortable. (p. 7)*

PRODUCER: A person who grows, makes, or sells goods.

*The hairstylist is a **producer** who provides a service. (p. 5)*